

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

MAJOR RETAIL LOCATION! 45%+ NET! ALL RESTORATIVE! LARGE RECALL PATIENT BASE!

PRACTICE SALE

LISTING #:	26 - 322	PRICE:	\$439,000	A/R'S:	Negotiable
LOCATION:	Colton	ESTABLISHED:	(1998) 2004	POPULATION:	Hispanic

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	8:30-5	8:30-5	8:30-5	8:30-5	8:30-5 2x	Closed	Closed
Owner	9 - 4	9 - 4	9 - 4	9 - 4	9 - 4 2x		

STAFF	POSITION	PAY	WILL STAY
Front	1 (front & back)	\$17	Y
Back			
Other			
Other			

PATIENTS		PATIENT AGE		5-10	5%	11-19	17%	20-49	49%	50-75+	29%
Payment Type	Cash	7%	PPO	29%	HMO	0%	CAP	0	Dental	64%	
	Added MediCare Advantage in 2024										
Clinical	Hygiene	27%	C&B	14%	Endo	7%	Ortho	0%	OS	7%	
	Restorative	38%		Prosth		7%		Implant		0%	Perio

Referred Ortho, implants, some OS and endo

STATISTICS	Active Patients	1 yr:	659	2 yr:	1028	New	2025	187	YTD:	40-3/31	Total:	
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FINANCIALS	2023	\$463,164	2024	\$483,934	2025	\$508,006	YTD	\$145,194 as of 4/29
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FACILITIES	Ops	5	X-rays	1	CBCT	No	Laser	No
	Chairs	3	Sensors	1 Dexis	Scanner	No	Mill	No
	Other							

	Size	1,200 +/-	Rent	\$5,000 total	Term	4+	Options	
COMPUTERS	Front		OPS		Other		OS	

SOFTWARE	Practice	Dentrix	Imaging	Dexis	Patient	Text/Phone	Billing	DentalXchange
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MARKETING	Website, referrals, walk-ins
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COMMENTS	Seller tired of commute from OC after 22+ years! Has large base of recall and referring patients. Shopping center has multiple anchor stores and huge parking lot. Refers all implants, ortho. Practice is clean and highly profitable! Front staff has been with seller for 20 years! Great opportunity to walk into a very stable practice with upside for a motivated dentist!
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