

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

LONG ESTABLISHED PRACTICE! 45%+ NET!
20+ NEW PATIENTS PER MONTH! PPO/FFS!

2+ DAYS HYGIENE PER WEEK!

PRACTICE SALE

LISTING #:	26 - 257	PRICE:	\$759,000 OBO	A/R'S:	Negotiable
LOCATION:	Tarzana/Reseda	ESTABLISHED:	(1980) 2012	POPULATION:	Mixed

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	9 - 6	9 - 6	9 - 6	9 - 6	9 - 3	Closed	Closed
Owner		9 - 6	9 - 6	9 - 6	9 - 3		
Hygiene		9 - 6	9 - 6	9 - 6 2x			
Specialty	Endo/Perio 1 - 2x						

STAFF	POSITION	PAY	WILL STAY
Front	2	\$28 / \$25	Y
Back	1	\$30 temp	Y (RDA)
Other	Remote Biller/Phones	\$1,400 / wk	Y
Other	1 Hygiene	\$60	Y

PATIENTS		PATIENT AGE		5-10	3%	11-19	8%	20-49	47%	50-75+	42%
Payment Type	Cash	73%	PPO	25%	HMO	0%	CAP	0	Dentical	0%	
	Clinical	Hygiene	14%	C&B	25%	Endo	5%	Ortho	5%	OS	6%
	Restorative	31%	Prosth	4%	Implant	4%	Aligners	Perio	6%		
Referred	Molar endo / thirds										

STATISTICS	Active Patients	1 yr:	2 yr:	1,080	New	2025 182 (9/27)	YTD:	Total:
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FINANCIALS	2023	\$778,463	2024	\$909,881	2025	\$1,018,602	YTD	\$562,904 YTD 7/21
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FACILITIES	Ops	6	X-rays	5	CBCT	Room	Laser	Yes - Diode
	Chairs	5	Sensors	2	Scanner	Itero	Mill	No
	Other	Endo motor, intraoral camera						

	Size	2,000 sq. ft.	Rent	\$4,455 total	Term	6+	Options	1 x 5
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COMPUTERS	Front	3	OPS		Other		OS	
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SOFTWARE	Practice	Dentrix	Imaging		Patient		Billing	
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MARKETING	Website, Yelp							
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COMMENTS	Practice has been steady with great base of patients and hygiene. Nice, well-kept space with updated technology. Mostly cash/ppo. Building has great parking and rent is great! Build your \$1M+ practice here! Great name and website! All new patients off of Yelp and internet! Seller relocating out of the area.							
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