

# FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

## SELLER RETIRING!

### INCREDIBLE NET! UNBELIEVABLE RENT!

### ABSOLUTE PROFIT MACHINE! 55%-60%+ NET!

### \$900,000+ NET PER YEAR! ON THE TAX RETURN!

### SELLER OPEN TO WORKING BACK UP TO 6 MONTHS!

LISTING # 25 - 210 PRICE: \$979,000 OBO! A/R'S: Negotiable

LOCATION: Studio City Valley Village Est. (1980) 2004 POPULATION: 50% Russian 50% Mixed

DESCRIPTION: # of Ops: 4 # Not Plumbed: \_\_\_\_\_ Sq. Ft. 1,000 sq ft +/-

Lease <u>X</u>	Own	Option/Renew	Yrs. Remain	1	\$/Month	\$2,889 total
Office Hours	M	T	W	TH	FR	SAT
	Staff	9 - 6	9 - 6	9 - 6	9 - 6	Closed
						SUN

STAFF Front: 2 Salary: \$25 Will Stay 1 Y 1 N  
Back: 2 Salary: \$28 / \$28 Will Stay Y

#### PATIENT PROFILE:

% Group 5-10 Yrs: 12% 11-19 Yrs: 12% 20-49 Yrs: 46% 50-75+: 30%

% Reimb Cash 30% Idemn \_\_\_\_\_ PPO 22% Plans \_\_\_\_\_  
Medical 47% Cap 1% Avg. Cap \$1,200 +/-

% Revenue Restorative 51% Crown & Bridge 28% Endo 3% Perio 11%  
Oral Surgery 3% Prosthetics 2% Ortho 1% (aligners) Implant 1%(7)

Procedures referred out: Molar endo, perio surgeries, most ortho,

#### PRACTICE STATS: \*(Need to verify with Buyer Audit) (approx)

# Active Charts 2,961 # of Recalls per month\* \_\_\_\_\_

# of New Patients per month\* 60 - 70 Total # of New Patients YTD\* 829-2024, 788-2025

Any one referral source account for more than 10% of practice revenue? Yes No

Does practice employ a hygienist? NO Number of days \_\_\_\_\_ % of Gross 21%

#### FINANCIAL: (Need to verify with Tax Returns and Financial Information by Seller)

2023 \$1,539,011 2024 \$1,542,364 2025 \$1,588,115 Current YTD PENDING 2026

#### EQUIPMENT:

# Chairs 3 Hygiene \_\_\_\_\_ Avg. Age \_\_\_\_\_ Mixed \_\_\_\_\_

# X-Rays 2 (1 sensor) Pano No Other \_\_\_\_\_

Special Equip owned: Laser No Intraoral Camera No Other \_\_\_\_\_

Is the practice computerized? Yes Type of Software: Easy Dental

COMMENTS: Seller recently had surgery and wants to retire. No advertising and incredible new patient count. This is an incredible money making practice on 4 days and mostly restorative dentistry. Easily 3 days of hygiene now in the practice. Seller would transition as a working dentist to assist buyer. Wife works in the front also and would transition also to train replacement.

Phone: (949) 548-4559 • Fax: (949) 548-0525 • [www.firstchoicedds.com](http://www.firstchoicedds.com)

ALL INFORMATION PROVIDED SUBJECT TO BUYER VERIFICATION - BROKER MAKES NO WARRANTIES

# **FIRST CHOICE PRACTICE SALES, INC.**

*a California Corporation (01916111)*

# **REGISTRATION AGREEMENT – CONFIDENTIALITY**

**IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525**

In consideration of **FIRST CHOICE PRACTICE SALES INC.**, hereinafter called **FIRST CHOICE**, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. **I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.**

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from the expiration of the listing agreement, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$15,000, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

**NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.**

Listing No. 25-210

Location Studio City Valley Village

Accepted and Agreed to:

---

**Signature**

Print Name

Date

## Address

## City

Zip

Phone (Circle One: Mobile/Home/Business)

E-mail Address

## Agent

Print Name

Date

17821 17<sup>th</sup> Street, Suite 180  
Tustin, CA 92780  
(949) 548-4559

Any additions or deletions to this page other than information we have requested will void your request and we will not provide any additional information. Thank you.

# **FIRST CHOICE PRACTICE SALES, INC.**

*a California Corporation (01916111)*

**PLEASE FAX BACK TO: 949 548-0525**

Phone: (949) 548-4559 ● Fax: (949) 548-0525 ● [www.firstchoicedds.com](http://www.firstchoicedds.com)

**ALL INFORMATION PROVIDED SUBJECT TO BUYER VERIFICATION – BROKER MAKES NO WARRANTIES**