

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

SELLER GOING TO RELOCATE TO ORANGE COUNTY! HAS ANOTHER BUSINESS IN VEGAS! ALL FFS, COSMETIC & IMPLANTS!

PRACTICE SALE

LISTING #:	26 - 404	PRICE:	\$439,000	A/R'S:	None
LOCATION:	Encinitas/RSF/Carlsbad	ESTABLISHED:	2017	POPULATION:	Mixed upper

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	Closed	9 - 6	Closed	9 - 6	Closed	Closed	Closed
Owner		9 - 6		9 - 6			

STAFF	POSITION	PAY	WILL STAY
Front	1		Wife - Transition
Back			
Other			
Other			

PATIENTS		PATIENT AGE		5-10	11-19	20-49	50-75+			
Payment Type	Cash	100%	PPO	0%	HMO	0%	CAP	0	Dental	0%
	Clinical	Hygiene	4%	C&B	50%	Endo	1%	Ortho	0%	OS
	Restorative	13%	Prosth	2%	Implant	20%	Perio	7%		

Referred Typical pricing \$4,000 to \$6,000 for implant/crown/abutment, \$300-\$500 XB's, \$800 BG

STATISTICS	Active Patients	1 yr:	2 yr:	New	2025	90	YTD:	13-2/18	Total:	1107
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FINANCIALS	2023	2024	\$278,950	2025	\$459,796	YTD	Pending 2026
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FACILITIES	Ops	3+1	X-rays	2	Pano	Yes Sirona	Laser	No
	Chairs	3	Sensors	1	Scanner	No	Mill	No
	Other	Implant motor, surgical kits,						

	Size	1,000	Rent	\$4,500 total	Term	5+	Options	2 x 5
COMPUTERS	Front		OPS		Other		OS	

SOFTWARE	Practice	EagleSoft	Imaging		Patient		Billing	
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MARKETING	Website, SEO, referral, local magazines							
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COMMENTS	Seller has worked in this practice one to two days per week for several years. All FFS cosmetic and implant cases. Would transition and finish cases for Buyer. High end area near Rancho Santa Fe and Carlsbad. Shopping center has upscale businesses that generate daily walk-ins and recently remodeled exterior. Excellent parking. Nice FFS boutique, dental practice that can be expanded to 5 days per week with a focus on general dentistry. <u>Seller willing to transition for Buyer and continue selling large cosmetic cases and produce as a working associate one day per week for up to 6 months. Seller will train buyer to diagnose, treatment plan and present full mouth cases as he currently does as well as train up a Buyer in any surgical procedures Buyer needs assistance with regarding implant placement and proper occlusal adjustment. Seller currently places single implants and implant supported bridges. Seller does not produce "All on X" procedures</u>									
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