

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

30+ YEARS OF GOODWILL! RETIRING SELLER! LONG TERM STAFF!

PRACTICE SALE

LISTING #:	26 - 362	PRICE:	\$299,000	A/R'S:	\$379,669 as of 6/30
LOCATION:	Riverside & San Bernardino	ESTABLISHED:	1994	POPULATION:	Mixed

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	Closed	8:30-5 Riverside	8:30-5 SB	8:30-5 Riverside	Closed	Closed	Closed
Owner	Closed	8:30-5 Riverside	8:30-5 SB	8:30-5 Riverside	Closed	Closed	Closed

STAFF	POSITION	PAY	WILL STAY
Front	1	\$22 + \$150(ins)	Y
Back	2	\$22 + \$100(ins) + \$15(*daughter, varies)	Y
Other			
Other			

PATIENTS		PATIENT AGE		5-10		11-19		20-49		50-75+	
Payment Type	Cash	40%	PPO	20%	HMO	0%	CAP	0	Dental	40%	
Clinical	Hygiene		C&B		Endo		Ortho	100%	OS		
	Restorative		Prosth		Implant		Perio				
Brackets: 18 slot American Master											
Referred											

STATISTICS	Active Patients	RV:	70	SB:	175	New	2025	YTD:	Total:
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FINANCIALS	2023	\$490,876	2024	\$503,156	2025	\$430,000	YTD	\$222,000 as of 6/30
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FACILITIES	Ops	R: 4+1, SB: 6+1	X-rays	1 film	Pano	w/ceph film	Laser	No
	Chairs	R: 4+1, SB: 6+1	Sensors	No	Scanner	No	Mill	No
	Other							

	Size	RS: 1,200 and SB: 1,750 neither lease states size	Rent	Riverside: \$2,350 SB: \$2,834	Term	1+	Options	
COMPUTERS	Front		OPS		Other		OS	

SOFTWARE	Practice	OrthoTrax	Imaging		Patient		Billing	
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MARKETING	None. Website only and referral.							
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COMMENTS	Seller is retiring after long career as working Orthodontist and Faculty at Loma Linda. Known for his expertise in cleft cases, seller has had a long track record of successfully completed complex orthodontic cases. Long term staff will stay. The practice has excellent goodwill in the communities served and Seller will transition and support Buyer. SB OFFICE: 2025 exams - 331 and 74 starts, 2026 exams - 183 and 36 starts (6/30), RV OFFICE: 2025 exams - 154 and 34 starts, 2026 exams - 84 and 16 starts (6/30). Current AR - SB \$268,014 and RV \$111,655 (6/30). 1 YR case - \$4,000, 2 YR case - \$5,330, \$2K-\$3K down and balance monthly.							
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