

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

STREETSIDE LOCATION! \$70,000 PER MONTH 2026! 100% ASSOCIATE RUN!

GREAT RENT!

PRACTICE SALE

LISTING #:	26 - 222	PRICE:	\$599,000	A/R'S:	negotiable
LOCATION:	El Monte	ESTABLISHED:	(2007) 7/2023	POPULATION:	90% Hispanic

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	9 - 6	9 - 6	Staff	9 - 6	9 - 6	9 - 3 1x	Closed
Associate	9 - 6	9 - 6			9 - 6		
Implant Dentist				9 - 6 (varies)			

STAFF	POSITION	PAY	WILL STAY
Front	2	\$40+B, \$25	Y
Back	2	\$20 / \$22	Y
Other	GP	\$110 / hr or 25%, whichever greater	Y
Other	Implant Dentist	33% / 28%	Y

PATIENTS		PATIENT AGE		5-10		11-19		20-49		50-75+					
Payment Type	Cash	71%		PPO	18%		HMO	1%		CAP	\$500 +/-	Dental	10%		
	Clinical	Hygiene	15%		C&B	11%		Endo	2%		Ortho	1%		OS	13%
		Restorative	45%		Prosth	2%		Implant	11%		Perio	0%			
120 in 2025															
Referred															

STATISTICS	Active Patients	1 yr:	1034	2 yr:	1246	New	2025	375	YTD:	197-5/31	Total:
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FINANCIALS	2023	\$135,084	2024	\$514,716	2025	\$662,592	YTD	\$350,274 as of 5/31
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FACILITIES	Ops	5	X-rays	Digital	Pano	Digital	Laser	No
Chairs	3	Sensors	ScanX	Scanner	No	Mill	No	No
Other	Plumbed for nitrous and oxygen							

Size	1,600 +/-	Rent	\$3,761 total	Term	1+	Options	No
COMPUTERS	Front	OPS	Other	OS			

SOFTWARE	Practice	Dentrix	Imaging	ScanX	Patient	Dentrix	Billing	DentalXchange
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MARKETING	
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COMMENTS	Growing, 100% associate run practice on busy street. Great signage and parking. Seller has steady, effective advertising generating 30 to 40 new patients per month. 40%-45% net for working owner. Practice is primarily cash and PPO. Practice collecting \$70,000 per month currently and growing every month! Well trained staff will stay and absentee seller will assist with transition.
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